

CITY OF TEMPE

REQUEST FOR COUNCIL ACTION

Council Meeting Date: 12/12/2013

Agenda Item: 5B11

ACTION: Award one-year contracts to Clyde Armory, Inc. and GT Distributors, Inc. for the furnishing of rifles, sights, suppressors, lights, scopes, and hand guards for the Police Department.

FISCAL IMPACT: Total first year cost of this contract will not exceed \$77,394.66. Sufficient funds have been appropriated in cost center 2222 (Racketeer Influenced and Corrupt Organizations Fund (RICO)) for the anticipated expenditures in the current fiscal year.

RECOMMENDATION: Award the contracts.

BACKGROUND INFORMATION: (IFB 14-081) The City issued an Invitation for Bid (IFB) for the purchase of 20 Colt rifles and related gear to outfit the rifles including flip up rear sights, suppressors, lights, scopes and hand guards.

Evaluation Process

The City received seven (7) bids that were reviewed by a committee comprised of Police and Procurement staff. The committee evaluated the offers to determine the lowest responsive and responsible bidders. One bidder, Personal Protection Group, took exceptions to a number of City terms/conditions and as a result was deemed non-responsive and removed from award consideration. The following charts shows all bidders and the unit prices offered for the different items bid. The bolded cells indicate award recommendations.

Unit Cost Analysis – IFB 14-081

Bidder	Item #1	Item #2	Item #3	Item #4	Item #5	Item #6
	Colt Rifle	Sights	Suppressors	Lights	Scopes	Hand Guards
Ray O'Herron Company	\$1105.00	\$114.00	NB	\$140.00	\$379.00	\$280.00
Personal Protection Group *	\$1170.10	\$80.20	\$392.20	NB	\$766.85	\$214.80
GT Distributors, Inc.	\$1145.69	\$91.46	\$496.57	\$109.27	\$391.60	\$296.58
Clyde Armory, Inc.	\$1076.87	\$86.50	\$839.21	\$102.64	\$359.91	\$227.07
Skaggs East Valley Uniforms	NB	\$117.00	NB	\$114.99	\$459.00	NB
Proforce	\$1117.80	\$102.70	NB	\$108.74	\$390.80	NB
Optics Planet	NB	\$85.22**	NB	\$113.99	\$392.04	NB

*Determined non-responsive to bidding requirements

**Due to admin costs to process and handle awarded vendors, it is more cost effective to consolidate the award with the next lowest priced offer – Clyde Armory.

The evaluation committee is recommending awards to the two (2) firms noted above – GT Distributors, Inc. for item #3 and Clyde Armory, Inc. for items #1, #2, #4, #5 and #6. Both firms are offering products that comply with bid specifications. Delivery time is varied for the products and should take anywhere from 30 days to 6 months to complete the orders. One line item not shown above (item #7 for rifle cases) is being cancelled and will be quoted separately due to an error in the published brand name specification.

ATTACHMENTS: Bids

STAFF CONTACT(S): John Avalos, Police Sergeant, (480) 858-6280

Department Director: Ken Jones, Finance & Technology Department Director

Legal review by: David Park, Assistant City Attorney

Prepared by: Michael Greene, C.P.M. Central Services Administrator